MBA: No.1 in Asia, No.22 Globally
—Financial Times, January 2005

2006

MBA Application Form

China Europe International Business School
Application Form for MBA 2006 Intake

Admission Rounds and Deadlines

Application for entry into the September 2006 class is based on a 'Round' admission system. The application deadline is May 18, 2006. As the programme is highly competitive in nature, you are encouraged to apply as early as possible.

<table>
<thead>
<tr>
<th>Stage</th>
<th>Apply by</th>
<th>CEIBS test on</th>
<th>Decision by</th>
<th>Interview City</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Nov. 11, 2005</td>
<td>Nov. 5, 2005</td>
<td>Dec. 24, 2005</td>
<td>SH, BJ, SZ</td>
</tr>
</tbody>
</table>

1. Applicants who will take the CEIBS Test on Nov. 5 should submit complete application before Oct. 30, 2005.
2. SH = Shanghai BJ = Beijing SZ = Shenzhen

Admission Criteria

The basic requirements for all applicants are:
- A bachelor’s degree or its equivalent
- A minimum of two years full-time work experience
- A GMAT score (recommended) or CEIBS Admission Test score
- Proficiency in the English language. TOEFL or IELTS is recommended for applicants whose native language is not English.

The MBA Admission Committee will take a holistic review of the applicant’s academic record, response to essay questions, work experience, recommendation letters, interview results as well as GMAT or CEIBS Admission Test score in order to comprehensively assess each applicant’s overall suitability for MBA study at CEIBS.

CEIBS Admission Test

The CEIBS Admission Test is an option that the school provides to MBA applicants in lieu of the GMAT test. The CEIBS Admission Test is similar in style to the GMAT test except that it does not have the Analytical Writing Assessment (AWA) section. The detailed dates and cities of the CEIBS Admission Test are as follows.

<table>
<thead>
<tr>
<th>Test</th>
<th>Apply by</th>
<th>Test Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nov. 5, 2005</td>
<td>Oct. 30, 2005</td>
<td>Shanghai, Beijing, Shenzhen</td>
</tr>
<tr>
<td>Feb. 25, 2006</td>
<td>Feb. 16, 2006</td>
<td>Shanghai, Beijing, Shenzhen</td>
</tr>
<tr>
<td>Jun. 10, 2006</td>
<td>May. 18, 2006</td>
<td>Shanghai, Beijing, Shenzhen</td>
</tr>
</tbody>
</table>

TOEFL/IELTS

In view of the importance of English proficiency in completing the CEIBS MBA programme, either a TOEFL (CEIBS TOEFL code is 0159) or IELTS assessment is recommended for those applicants whose native language is not English. For more information about the TOEFL assessment, please go to [www.toefl.com](http://www.toefl.com). For the IELTS assessment, please visit [www.ielts.org](http://www.ielts.org).
Work Experience
We will look at each applicant’s full-time employment history. Accordingly, you are requested to provide your resume in English. (Chinese applicants are also required to have a Chinese resume.). Please note the following requirements when describing your work experience:
- If you have worked for more than one employer and have had more than one position within the same employer, you only need to list your latest position for each employer in your resume;
- If you have only worked for one employer, but have had multiple positions within this employer, you are required to list your current and former positions and the corresponding responsibilities in your resume.

Essays
For the essay component of your application, please note there are no “right or wrong” answers to the questions. It is suggested that you complete this section using a word processor and attach the printed response to the Application Form.

Recommendations
You are required to submit two recommendation forms from people who are able to assess your management potential, character, and academic capabilities. We suggest that these recommendations are from people who are your current or former supervisors.

Recommendations must be in either English or Chinese. Please advise your referees that the completed form must be enclosed in a sealed, official company envelope with the referee’s signature across the seal. The referee’s business card must be attached to the completed form.

After your referee returns the sealed envelope to you, please send it with your application package to the CEIBS MBA Admissions Office. An opened or tampered envelope will not be accepted.

Application Supplements
- Photocopy of Degree Certificates/Diplomas
  All applicants must submit a photocopy of certificates in its original language. In addition, for applicants who graduated from an academic institution in mainland China, it is recommended that applicants also submit an English copy of certificates that bears the institutional stamp/seal and/or the Registrar’s signature.

Applicants who graduated from an academic institution outside of mainland China and whose certificates are not in English must submit a translation of the certificate in English, which bears the institutional stamp/seal and/or the Registrar’s signature.

- Official Transcript
  All applicants must obtain an official transcript from each university and college attended, which bears the stamp of the Dean’s Office or the Archives, or the signature of the school’s Registrar. For applicants who graduated from an academic institution in mainland China, we prefer both the official transcripts and one translated into English by the issuing institution.

For applicants who graduated from an academic institution outside of mainland China, if the original transcripts are not in English, they must be translated into English by the issuing institution. If the translations are not available from the institution itself, it must be notarized and translated by an official translator.

- GMAT, TOEFL, and/or IELTS reports
  A photocopy of your GMAT, TOEFL, and/or IELTS report should be included at the time of application, if available. This is in addition to the official report that is sent directly to CEIBS.

- Photographs
  Five coloured passport-sized photographs are required.

Application Form Receipt Notification
Upon receipt of your application package, the Admissions Office will send you an email acknowledging the receipt of your application. If you do not receive our notification email two weeks after submission, please contact us at admissions@ceibs.edu or by fax at 86-21-28905200.

Interview
An offer of admission to the CEIBS MBA programme requires an interview. After receipt of your complete application package, the MBA Admissions Office will review all information. Short-listed applicants will be called in for an interview.
Interviews will be conducted in Shanghai, Beijing and Shenzhen. In most cases, your choice of interview location will be honoured.

A notification of the interview time, date and location will be sent to you at least five days before the interview. The interview panel will usually be comprised of a CEIBS faculty, alumni, and/or MBA admissions officer.

A face-to-face interview is strongly preferred; however, for applicants outside of China, we may permit interviews by videoconference or telephone.

Re-application
The Admissions Office will keep all application materials for two years. We accept re-applications from those who submitted an application to CEIBS in a previous year.

Application Fee
Each applicant is required to pay a non-refundable application fee. The application fee is RMB 500 for Chinese (including Taiwan, HK & Macau) applicant and USD 80 for international applicants.

Payment should be wired to the school through the bank with the following account information:

For payment in RMB
1. 同行(招商银行)汇款
   银行名称: 招商银行上海分行南西支行
   帐号: 1580425110001
   帐户名称: 中欧国际工商学院
   汇款用途: 2020级MBA申请费/申请人姓名

2. 跨行(其他银行)汇款
   银行名称: 招商银行上海分行南西支行
   帐号: 096916-15804251001
   帐户名称: 中欧国际工商学院
   汇款用途: 2020级MBA申请费/申请人姓名

For payment in USD
Bank Name: China Merchants Bank Shanghai Branch, Nanshan Sub-branch
Bank Address: 100 Nan Jing Xi Road, Shanghai, China, 200003
Account Name: China Europe International Business School
Account Number: 1580425132001
Sender’s Remarks: MBA 2020 Application Fee/Applicant’s Legal Name

Notification of Admission Decision
After your interview, the MBA Admission Committee will review your materials and notify you of their admission decision in a timely manner. You will receive a regular posted mail and an email of the final results. There are three types of decisions:
- Admission
- Waiting list
- Rejection

For applicants who are wait-listed, a notification of the final result will be sent six weeks prior to the start of the programme.

Deferral Policy
If admitted, candidates should enroll in the session they applied for. In special cases, deferral of the admission will be considered. Applicants who wish to defer their enrollment to the next year should submit a request in writing with supporting details and evidence. Each case will be considered individually. An additional non-refundable deposit will be required if the request for deferral is granted. A deferral is given for one year only.
Personal Data

Name ______________________  ______________________  ______________________  ______________________  ______________________  ______________________

Last  Middle  First  Preferred First Name

Gender  □ Male  □ Female  Date of Birth  _______  _______  _______

Day  Month  Year

Residence ID/Passport Number ______________________

Marital Status  □ Single  □ Married  Nationality ______________________

Place of Birth (as shown on your passport) ______________________

Current Mailing Address ____________________________________________

City  _______  _______  _______  Postal Code  _______

Tel (office)  _______  _______  _______

Country Code  Area Code  Number

Tel (home)  _______  _______  _______

Country Code  Area Code  Number

Fax  _______  _______  _______

Country Code  Area Code  Number

Mobile  _______  _______

Country Code  Number

Email 1  ______________________  Email 2  ______________________

Language Skill

Please indicate your native language and rate your proficiency in other languages: Excellent, Good, Fair, Poor.

<table>
<thead>
<tr>
<th>Language</th>
<th>Listening</th>
<th>Speaking</th>
<th>Reading</th>
<th>Writing</th>
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</thead>
<tbody>
<tr>
<td>English</td>
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</table>

Educational Background

Beginning with your most recent university/college, please fill out the information below.

Institution

Major  Degree Earned  □ Full-time  □ Part-time

From  to  (mm/yy)

Institution

Major  Degree Earned  □ Full-time  □ Part-time

From  to  (mm/yy)

GPA  _______  out of 4.0  _______  or out of 100

Professional Certifications

Please list any professional certifications you hold. (Copy of each certificate is required)

<table>
<thead>
<tr>
<th>Certification Name</th>
<th>Effective from  to  (mm/yy)</th>
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</table>
Test Information

GMAT
Test Date __________________________ (mm/yy)
Total Score __________________________ % below Verbal Score ___________ _____ % below
Quantitative Score ___________________ % below AWA Score ___________ _____ % below

CEIBS Admission Test

Will you attend CEIBS Admission Test? ☐ Yes ☐ No
If yes, which date do you prefer? ☐ Nov. 5, 2005 ☐ Feb. 25, 2006 ☐ June 10, 2006
Where will you choose? ☐ Shanghai ☐ Beijing ☐ Shenzhen

TOEFL
Test Date __________________________ (mm/yy) Total Score __________________
Section 1 (Listening) Score ________________ Section 2 (Structure/Writing) Score ___________
Section 3 (Reading) Score ________________ TWE (Essay Rating) Score ________________

IELTS
Test Date __________________________ (mm/yy) Overall Band ________________
Listening Band _________ Reading Band _________ Writing Band _________ Speaking Band _________

Other
Name ___________________________ Test Date ___________ (mm/yy) Score _________

International Exposure

Please list your most significant international experience, such as studying, working or training outside your home country.

<table>
<thead>
<tr>
<th>Activity</th>
<th>Date from to (dd/mm/yy)</th>
<th>Location (city/country)</th>
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<tbody>
<tr>
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</table>

Honours & Awards

Please list the honours, awards, distinctions or other forms of recognition (academic or professional) you have received. (Copy required)

<table>
<thead>
<tr>
<th>Honour/Award</th>
<th>Date (mm/yy)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basis for Selection</td>
<td></td>
</tr>
<tr>
<td>Honour/Award</td>
<td>Date (mm/yy)</td>
</tr>
<tr>
<td>Basis for Selection</td>
<td></td>
</tr>
<tr>
<td>Honour/Award</td>
<td>Date (mm/yy)</td>
</tr>
<tr>
<td>Basis for Selection</td>
<td></td>
</tr>
</tbody>
</table>
Work Experience

Length of your full-time work experience: _______ months by Sept. 2006

Please provide, on a separate piece of paper, a resume of your full-time experience in English. Start with your most recent employment and do not leave any unexplained gaps in your work experience details. Please make sure your resume includes the following information.

For your current or the latest employer, your resume should include:
• Employer Name
• Location
• Position
• Dates Employed
• Type of Employer
• Industry
• Sales Volume
• Starting Monthly Salary
• Current or Ending Monthly Salary
• Annual Bonus
• Function
• Position Level
• Position of Your Supervisor
• Number of Subordinates
• Responsibilities

For your former employers, your resume should include:
• Employer Name
• Location
• Position
• Dates Employed
• Type of Employer
• Industry
• Starting Monthly Salary
• Ending Monthly Salary
• Function
• Position Level
• Responsibilities

For the items marked with *, please refer to the information on the right-hand side.

Information List

Type of Employer:
• Collective-owned Enterprise
• Government/Institution/Organisation
• Joint Venture (Foreign)
• Joint Venture (HK, Macau & Taiwan)
• Private Enterprise
• Share-holding Corporations Ltd.
• State-owned Enterprise
• Wholly-owned Enterprise (Foreign)
• Wholly-owned Enterprise (HK, Macau & Taiwan)
• Other (specify)

Functional Area:
• Business Development
• Consulting
• Corporate Affairs
• Engineering
• Environmental Health & Safety
• Finance & Accounting
• General Management
• Human Resources
• Information Technology
• Laboratory
• Logistic & Supply
• Marketing & Sales
• Operation/Production
• Quality Assurance
• Research & Development
• Risk Management
• Service
• Transportation, Storage & Distribution
• Other (specify)

Industry:
• Agriculture/Forestry/Fishing/Animal Husbandry
• Construction
• Education/Research/Sports
• Electric Power/Gas/Tap Water
• Finance/Insurance
• Information Technology
• Manufacturing:
  - Electric Equipment
  - Food/Beverages
  - Instruments/Meters
  - Medical, Pharmaceutical, Biologic Products
  - Metal Production
  - Paper Making/Printing
  - Petroleum/Chemical/Rubber/Plastic
  - Textiles/Garments/Leather
  - Timber/Furniture
  - Other (specify)
• Media/Culture
• Mining
• Miscellaneous
• Public Administration/Parties/Organisations
• Real Estate
• Social Services
• Transportation/Warehouse
• Wholesale/Retail/Trade
• Other (specify)

Position Level:
• Top Management
• Medium Management
• Senior Professional
• Staff
• Senior Management
• Junior Management
• Junior Professional
• Other (specify)
## Extracurricular and Community Activities

Please list extracurricular, community and professional activities in which you have participated. Do not list paid positions. (please enclose a copy of honour/award if applicable)

<table>
<thead>
<tr>
<th>Activity/Organisation</th>
<th>Date from to (mm/yy)</th>
<th>Office/Position held (if any)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

## Hobbies

Please list your hobbies below.

1.  
2.  
3.  

## Family Information (Optional)

Please fill in relevant information regarding your family members in the fields that apply to you.

<table>
<thead>
<tr>
<th>Father’s Name</th>
<th>Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organisation</td>
<td>Position</td>
</tr>
<tr>
<td>(Current or before retired)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Mother’s Name</th>
<th>Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organisation</td>
<td>Position</td>
</tr>
<tr>
<td>(Current or before retired)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Spouse’s Name</th>
<th>Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organisation</td>
<td>Position</td>
</tr>
</tbody>
</table>

Number of Children (if applicable):

## Information of Referees

Please list the following information about the two individuals from whom you have requested to complete the Recommendation Forms.

<table>
<thead>
<tr>
<th>Referee’s Name</th>
<th>Title</th>
<th>Mr.</th>
<th>Ms.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organisation</td>
<td>Position</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contact Address</td>
<td>Address</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Phone</td>
<td>Fax</td>
<td>Email</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Referee’s Name</th>
<th>Title</th>
<th>Mr.</th>
<th>Ms.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organisation</td>
<td>Position</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contact Address</td>
<td>Address</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Phone</td>
<td>Fax</td>
<td>Email</td>
<td></td>
</tr>
</tbody>
</table>
Essays

Each applicant is required to answer essay questions to demonstrate your potential as a qualified MBA student.

Each essay should be typed and double-spaced on a separate A4 paper with your name and the essay question number at the top of each page. Please limit your answer to the length indicated for each question.

If you are a new applicant or you are a re-applicant who applied for CEIBS MBA programme before January 2004, please answer question 1, one of question 2(a) & 2(b), and one of question 3(a) & 3(b).

1. Why are you seeking to pursue your MBA study at this moment of your life? What are your short-term and long-term career goals? Explain, as specifically as possible, how an MBA study will contribute to these goals? (500 words)

2(a) Describe your most significant work-related achievement, explaining why you view it as such. (400 words)

2(b) Describe a difficult situation where you demonstrated leadership skills to achieve a positive outcome. (400 words)

3(a) Describe a professional failure and what were the lessons learned? (400 words)

3(b) Describe a situation where your values, ethics, or morals were challenged and how did you handle the situation. (400 words)

4. (Optional) Is there any other information that you believe would be helpful to MBA Admission Committee in evaluating your application? (200 words)

If you are a re-applicant who applied for CEIBS MBA programme between January 2004 and August 2005, please answer the question below.

Describe progress you have achieved since your previous application and how you are a stronger applicant compared to previous year’s application. (500-750 words)

Additional Information

1. Tuition Sources (Check all that apply):

☐ Company Sponsored  ☐ Personal Savings  ☐ Bank Loan  ☐ Other (specify)________________________

2. Have you applied to the CEIBS MBA programme before? ☐ No  ☐ Yes, for admission in ________ year.

3. Please select your preference for the interview:

☐ Face-to-face interview. Please specify preferred city: ☐ Shanghai  ☐ Beijing  ☐ Shenzhen

☐ Interview by videoconference or telephone (Applicable to applicants residing outside China only).

4. Have you ever been convicted of, or pleaded guilty to a felony in any country?

☐ No  ☐ Yes, please explain the circumstances:

DECLARATION

I hereby declare that to the best of my knowledge the information contained in this application form is accurate. I am the sole person who wrote the answers to the essay questions. I understand that any false or inaccurate information will result in dismissal from the programme and loss of any funds paid. If I am offered and accept a place in the programme, I will abide by the rules and regulations of the school.

Applicant’s Signature ___________________________  Date ___________________________
Application Checklist

☐ Completed application form
☐ Two completed recommendation forms
☐ Photocopy of degree certificates/diplomas
☐ Official university transcripts
☐ Photocopy of passport
☐ Photocopy of your application fee receipt
☐ Five coloured passport-sized photographs
☐ Your business card
☐ Photocopy of your GMAT report (if available) and have your official GMAT report forwarded to CEIBS (CEIBS GMAT code is 0159)
☐ Photocopy of your TOEFL or IELTS report (if applicable) and have your official TOEFL report forwarded to CEIBS (CEIBS TOEFL code is 0159)
☐ Statement of corporate sponsorship (if applicable)
NOTE TO REFEREE (致推荐人)

Thank you for your time and effort in providing this reference. The individual listed below is applying to the CEIBS MBA programme. We are delighted in this applicant's interest to take on our mission in developing the future business leaders in China.

This form can be completed in either English or Chinese. In order to assist us in our review of this applicant, we ask that you please reply as thoughtfully and candidly as possible. Please note that your recommendation is strictly confidential and will not be released to the applicant unless authorized by yourself.

In order to have a complete reference appraisal, the following is required:

- The completed form and any additional information that you feel will aid CEIBS in our review of the applicant.
- Your business card should be attached to the completed form.
- All materials must be enclosed in a sealed, official company envelope with your signature across the seal of the envelope.

Please return the above requested materials to the applicant. We may contact you if further information is required.

感谢您在百忙之中填写本推荐表. 下列申请人正在申请中欧国际工商学院MBA课程. 我院欢迎有志成为未来中国商界领袖的申请人报考。

您可以用英文或中文填写本推荐表. 您的推荐对于我院准确评价申请人十分重要. 本推荐表将对申请人严格保密. 除非您授权我院公开. 请在填写完推荐表后附上您的名片. 封入信封并在封口处签名后交还申请人. 我院招生人员还可能联系您了解更多信息。

Applicant's Information 申请人信息 (To be completed by the applicant 由申请人填写)

Applicant's Name 申请人姓名 __________________________ Residence ID/Passport Number 身份证/护照号码 __________________________

Referee's Information 推荐人信息 (To be completed by the referee 由推荐人填写)

Referee's Name 推荐人姓名 __________________________ Position/Title 职务/职称 __________________________

Employer 单位名称 __________________________

Contact Address 联系地址 __________________________

__________________________ __________________________
City State/Province Country Postal code

Tel 电话 __________________________ Fax 传真 __________________________ Email 电子邮件 __________________________

Country Code Area Code Number Country Code Area Code Number
Please answer each of the following questions below on your company letter head, which should be attached to this form. Please type or write your reply and sign your name on each page.

请在您单位的信笺纸或回答以下问题，并将您的答案附在本推荐表后，请您打印或手写回答问题，并在每页纸上签署。

<table>
<thead>
<tr>
<th>智力能力</th>
<th>90%</th>
<th>80%</th>
<th>70%</th>
<th>60%</th>
<th>50%</th>
<th>40%</th>
<th>30%</th>
<th>20%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analytical Ability</td>
<td>90%</td>
<td>80%</td>
<td>70%</td>
<td>60%</td>
<td>50%</td>
<td>40%</td>
<td>30%</td>
<td>20%</td>
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<tr>
<td>Organisational Ability</td>
<td>90%</td>
<td>80%</td>
<td>70%</td>
<td>60%</td>
<td>50%</td>
<td>40%</td>
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<tr>
<td>Problem Solving Ability</td>
<td>90%</td>
<td>80%</td>
<td>70%</td>
<td>60%</td>
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<td>40%</td>
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<td>20%</td>
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<tr>
<td>Innovation Ability</td>
<td>90%</td>
<td>80%</td>
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<td>50%</td>
<td>40%</td>
<td>30%</td>
<td>20%</td>
</tr>
</tbody>
</table>

Please give your overall recommendation for the applicant's admission to the CEIBS MBA programme by checking the appropriate box below.

请在下方框中打“√”来给出您对申请人的总体评价。

- [ ] Strongly recommend 极力推荐
- [ ] Recommend 推荐
- [ ] Recommend with some reservation 有保留的推荐

Signature（签名） __________________________  Date （日期） __________________________
NOTE TO REFEREE (致推荐人)

Thank you for your time and effort in providing this reference. The individual listed below is applying to the CEIBS MBA programme. We are delighted in this applicant’s interest to take on our mission in developing the future business leaders in China.

This form can be completed in either English or Chinese. In order to assist us in our review of this applicant, we ask that you please reply as thoughtfully and candidly as possible. Please note that your recommendation is strictly confidential and will not be released to the applicant unless authorized by yourself.

In order to have a complete reference appraisal, the following is required:

- The completed form and any additional information that you feel will aid CEIBS in our review of the applicant.
- Your business card should be attached to the completed form.
- All materials must be enclosed in a sealed, official company envelope with your signature across the seal of the envelope.

Please return the above requested materials to the applicant. We may contact you if further information is required.

感谢您在百忙之中拨冗填写本推荐表。下列申请人正在申请中欧国际工商学院MBA课程，我院欢迎有志成为未来中国商界领袖的申请人报考。

您可以用英文或中文填写本推荐表。您的坦诚推荐对于我院准确评价申请人十分重要。本推荐表将对申请人严格保密。除非您授权我院公开。请您在填写完推荐表后附上您的名片，封入信封并在封口处签名后交还申请人。我院招生人员还可能联系您了解更多信息。

Applicant’s Information 申请人信息 (To be completed by the applicant 由申请人填写)

Applicant’s Name 申请人姓名  Residence ID/Passport Number 身份证/护照号码 

Referee’s Information 推荐人信息 (To be completed by the referee 由推荐人填写)

Referee’s Name 推荐人姓名  Position/Title 职务/职称 

Employer 单位名称  

Contact Address 联系地址  

Address  

City | State/Province | Country | Postal Code |

Tel 电话  

Fax 传真  

Email 电子邮件
Please answer each of the following questions below on your company letterhead, which should be attached to this form. Please type or write your reply and sign your name on each page.

请在您单位的信笺纸上回答以下问题。并将您的答案附在本推荐表后。请您打印或手写回答问题，并在每页纸上签署。

| a. How long have you known the applicant and in what capacity? |
| 您认识申请人已有多少时间？您当时担任何种职务，与申请人是何种关系？ |
| b. In comparison with the applicant’s colleagues, what do you consider to be the applicant’s strengths? How do you think about the applicant’s leadership ability? |
| 在您看来，申请者与他的同事相比主要长处是什么？您如何看待他（她）的领导能力？ |
| c. In what areas do you think the applicant needs improvement or growth? To the best of your knowledge, what effort(s) has the applicant made to improve in the areas that you have mentioned? |
| 请描述申请人的主要不足之处以及申请人如何对此进行了改进。 |
| d. Please comment on the applicant’s ability to work with colleagues, including his or her supervisors, peers, and subordinates. |
| 请评述申请者与其他同事，包括他（她）的上级、同级和下级、合作共事的能力。 |
| e. Please provide any other comments or information that may help us assess the applicant for admission into the CEBS MBA programme. |
| 请提供其它您认为能帮助我方评价申请人的信息。 |

<table>
<thead>
<tr>
<th>Intellectual Ability</th>
<th>Outstanding (Top 10%)</th>
<th>Excellent (Top 20%)</th>
<th>Good (Top 30%)</th>
<th>Average (Middle 40%)</th>
<th>Below Average (Bottom 30%)</th>
<th>Cannot Judge</th>
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Please give your overall recommendation for the applicant's admission to the CEBS MBA programme by checking the appropriate box below.

请在以下方框中打“√”来给出您对申请人的总体评价。

- □ Strongly recommend 极力推荐
- □ Recommend 推荐
- □ Recommend with some reservation 有保留的推荐

Signature (签名) ______________________________ Date (日期) ______________________________
个人信息 (中国大陆申请人必填)
姓名
通信地址

<table>
<thead>
<tr>
<th>省</th>
<th>市</th>
<th>区</th>
<th>邮政编码</th>
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所获学位
请从最近取得的学位开始填写
<table>
<thead>
<tr>
<th>大学名称</th>
<th>在校日期从</th>
<th>年</th>
<th>月</th>
<th>至</th>
<th>年</th>
<th>月</th>
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<td>□ 全日制</td>
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请列出您所获得的专业资格证书 (请提供证书复印件)
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<td>月</td>
<td>至</td>
<td>年</td>
<td>月</td>
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家庭成员状况
请填写相关的家庭成员信息

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<tr>
<th>父亲姓名</th>
<th>联系电话</th>
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<tbody>
<tr>
<td>工作单位 (现在或退休前)</td>
<td>职位</td>
</tr>
<tr>
<td>母亲姓名</td>
<td>联系电话</td>
</tr>
<tr>
<td>工作单位 (现在或退休前)</td>
<td>职位</td>
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<td>配偶姓名</td>
<td>联系电话</td>
</tr>
<tr>
<td>工作单位</td>
<td>职位</td>
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| 有无子女 | □ 无 | □ 有 |

推荐人情况
请填写推荐人相关信息

<table>
<thead>
<tr>
<th>推荐人姓名</th>
<th>推荐人称谓</th>
<th>□ 先生</th>
<th>□ 女士</th>
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<tbody>
<tr>
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<tr>
<td>联系地址</td>
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<tr>
<td>联系地址</td>
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奖学金申请
所有提交完整申请材料的申请人自动获得奖学金评审资格，申请人无须另外提交申请。
工作经历
截止到2006年9月时的全职工工作时间______月
请提供您的最新中文工作简历，并在简历中提供以下信息（从最近的工作开始，仅限全职工工作经历）

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<td>单位地点</td>
<td>工作职位</td>
<td>任职时间</td>
<td>雇主类型</td>
<td>行业名称</td>
</tr>
<tr>
<td>企业销售额</td>
<td>起始月薪</td>
<td>目前或离职月薪</td>
<td>年奖金额</td>
<td>工作职能</td>
<td>职位级别</td>
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<tr>
<td>上司职位</td>
<td>下属员工人数</td>
<td>工作职责</td>
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<table>
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<th>您以前的工作单位</th>
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<td>单位地点</td>
<td>工作职位</td>
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<td>起始月薪</td>
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<td>职位级别</td>
<td>工作职责</td>
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标有*号的内容请使用以下信息

雇主类型
- 集体企业 | 政府学校和社会团体 | 中外合资 | 港澳台合资 | 私营企业 |
- 股份有限公司 | 国有企业 | 外商独资 | 港澳台独资 | 其它（请描述） |

行业名称
- 农林牧渔 | 建筑 | 教育/科研/体育 | 电力/煤气/水 | 金融/保险 | 信息技术 |
- 制造
  - 电子制造业 | 食品/饮料 | 机械/设备/仪表 | 医药/生物制品 | 金属/金属矿物 |
  - 造纸/印刷 | 石油/化学/塑胶/塑料 | 纺织/服装/皮毛 | 木材/家具 | 其它制造业 |
- 传播/文化
  - 传播/文化 | 采用 | 综合类 | 国家/政党机关/社会团体 | 房地产 |
- 社会服务
  - 交通/仓储 | 批发/零售/贸易 | 服务 | 其它（请描述） |

工作职能
- 商务拓展 | 咨询 | 公司事务 | 工程 | 环境卫生与安全 | 财务与会计 |
- 综合管理 | 人力资源 | 信息技术 | 实验室 | 后勤 | 市场与销售 |
- 生产操作
  - 质量保证 | 研究开发 | 风险控制 | 服务 | 仓储物流 |
- 其它 |

职位级别
- 高层管理 | 中高层管理 | 中层管理 | 初级管理 | 高级专业人员 |
- 一般专业人员 | 职员 | 其它（请描述） |  |  |
本人声明
我确认申请资料中的所有内容均真实准确，所附短文完全由我自己完成。我知道任何虚假及不准确的信息将导致我的申请资格及入学资格被取消，所交纳的费用不予退还。一旦被学校录取，我将在入学后严格遵守学校的一切规章制度。

申请人签名 ____________________ 日期 ____________________
MBA Admissions Office
China European International Business School (CEIBS)
Add: 699 Hongfeng Road, Pudong, Shanghai 201206, P.R. China
Tel: (86 21) 2890 5555
Fax: (86 21) 2890 5200
Email: admissions@ceibs.edu
Website: www.ceibs.edu