



Preliminary Application to IESE-CEIBS Coordinated PhD Programme for screening by CEIBS

Deadline: 25 November

(This is a fillable PDF form)

Personal Information

Surname _____ First Name _____

Nationality _____ Date & Place of Birth _____

Full Address for Correspondence _____

Telephone _____ Email Address _____

Marital Status _____ Name & Profession of Spouse _____

Number of Children and Their Ages _____

Education

1. Please state the universities where you have obtained, or will obtain, an academic qualification

1	2
University _____	University _____
City and Country _____	City and Country _____
Start andEndDates _____	Start andEndDates _____
Major _____	Major _____
Qualification or Degree Obtained _____	Qualification or Degree Obtained _____

2. Please state any institutes and universities from which you have obtained diplomas, but did not mention in the previous question (advanced training programmes, seminars, studies abroad, etc.). Please state whether they were full-time (FT) or part-time (PT) studies.

1	2
City and Country _____	City and Country _____
Start andEndDates _____	Start andEndDates _____
Area of Study _____	Area of Study _____
Degrees & Diplomas Obtained _____	Degrees & Diplomas Obtained _____

3. Knowledge of languages and level in each one: please rate yourself as Excellent, Good, Reasonable or Poor and indicate your mother tongue.

Your mother tongue

Language	Reading	Written	Spoken	Comprehension
English				
Chinese				
Spanish				

4. **TOEFL¹**: If English is not your mother tongue,

What was your score on the TOEFL test? _____

When did you take it? _____

5. **GMAT/GRE²**: What were your scores?

Verbal _____

Quantitative _____

Total _____

When did you take it? _____

(¹ and ²: The results of these tests should be within five years prior to the candidate's application to IESE.)

Professional and Other Details

6. Please state, in chronological order, the organizations for which you are presently working, or have worked for in the past (please specify dates, company or institution, sector, your responsibilities).

7. If you have research experience: please send copies of your most significant publications. If they are not available, state the subject, method used, institution sponsoring the research, co-authors, supervisors, etc.

8. If you have teaching experience: indicate dates, subjects, method used, duration, programmes, institutions, universities, etc.

9. In what academic department are you interested in working?

- | | | |
|---|---|---|
| <input type="checkbox"/> Accounting and Control | <input type="checkbox"/> Managerial Decision Sciences | <input type="checkbox"/> Business Ethics |
| <input type="checkbox"/> Economics | <input type="checkbox"/> Marketing | <input type="checkbox"/> Managing People in Organizations |
| <input type="checkbox"/> Entrepreneurship | <input type="checkbox"/> Organizational Sociology | <input type="checkbox"/> Financial Management |
| <input type="checkbox"/> Strategic Management | <input type="checkbox"/> Information Systems | <input type="checkbox"/> Production and Operations Management |

10. Please nominate at least three CEIBS professors with whom you have common research interests. (Please note that applicants are expected to speak with these professors before their applications.)

11. Describe the reasons why you wish to pursue a PhD study and what you expect from it:

Applicant's Signature

Date/Time