MBA2009 CAREER REPORT
MBA2009毕业生就业概况

184 CEIBS MBA2009 students, including 82 from overseas, graduated on April 23rd, 2011. During the recruitment season, 430 companies provided 1589 job postings to the MBA students through MBA Career Development Center (CDC). Within the first three months of graduation, 94.2% of the CEIBS graduates reported employment. 22.0% of our graduates reported working outside of mainland China, and 48.5% of the overseas students chose to stay in China to pursue career advancement.

2011年4月23日，中欧184名MBA2009级学生（其中包括82名海外学生）正式毕业。今年共有430家企业通过中欧MBA职业发展中心（CDC）为学生提供了1589个职位。在毕业后三个月内，94.2%的中欧毕业生顺利找到工作，其中22.0%的学生在海外就业，有将近一半的海外学生选择留在中国发展。

All the information and analysis enclosed in this report is based on the 182 responses (Reply Rate: 98.9%) collected from the MBA2009 graduates within 3 months of graduation.

83.8%
STARTING WITH NEW EMPLOYER
受聘于新雇主

94.2%
PLACEMENT RATE
就业率

5.8%
NOT SEEKING
不求职人数

2.3%
STARTING OWN BUSINESS
创业

184人
TOTAL NUMBER OF GRADUATES
毕业总人数

173人
ACTIVELY SEEKING EMPLOYMENT
求职人数

1. Placement rate excludes the data of those who do not respond to the survey and who do not seek employment.
就业率不包括没有回复和不求职的学生数据。
2. Class Profile is based on data reported by MBA Admissions (Sept. 2009).
学生概况统计数字是根据MBA招生办公室提供的2009年9月入学时的信息。
3. Total percentage may not equal 100% due to rounding.
由于采用舍入计算，百分比总和可能并非100%。
CLASS PROFILE

Male 男性 67.4%
Female 女性 32.6%
Mainland China 中国大陆学生 54.9%
Overseas (incl. HK & TW, China) 海外学生 45.1%

Average Years of Work Experience
平均工作经验 5.6 years

Average Age Upon Enrollment
平均入学年龄 29 years

Geographic Origin
生源
- Mainland China 中国大陆 54.9%
- Asia Pacific 亚太地区 18.1%
- Europe 欧洲 11.4%
- HK & TW, China 香港和台湾 8.3%
- America 美洲 7.3%

Academic Background
学术背景
- Science & Engineering 理工科 49.7%
- Business & Management 商科和管理 34.2%
- Language & Arts 文科 8.3%
- Others 其他 7.8%

Pre-MBA Work Experience
入学前工作经验
- ≤ 3 years ≤ 3年 22.8%
- 4–5 years 4–5年 40.4%
- 6–7 years 6–7年 21.2%
- ≥ 8 years ≥ 8年 15.5%

Pre-MBA Position Level
入学前职位分布
- Junior Management 初级管理 26.4%
- Senior Professional 高级专业人员 26.4%
- Middle Management 中级管理 20.7%
- Junior Professional 初级专业人员 13.5%
- Senior Management 高级管理 6.2%
- Top Management 高层管理 4.7%
- Others 其他 2.1%

Pre-MBA Industry
入学前行业分布
- Financial Services 金融服务 22.3%
- IT/Telecommunications 电信通信 21.2%
- Industrial Products 工业品 15.5%
- Consulting Services 咨询服务 13.0%
- Healthcare/Biotech/Pharmaceutical 医疗卫生/生物技术/制药 4.7%

Pre-MBA Function
入学前职能分布
- Finance/Accounting 财务/会计 16.6%
- Marketing & Sales 销售管理 16.1%
- Operations/Production 运营/生产 10.9%
- Information Technology 信息技术 7.8%
- Human Resource 人力资源 5.5%
- Others 其他 6.7%
Salary Statistics

Salary includes pre-tax base salary, guaranteed bonus, allowances and other guaranteed compensation.

Annual Salary by Citizenship by Job Location 分类年收入 (RMB)

<table>
<thead>
<tr>
<th>Citizenship</th>
<th>Percent</th>
<th>Median</th>
<th>Mean</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Students</td>
<td>100.0%</td>
<td>411,000</td>
<td>472,718</td>
<td>*76,000</td>
</tr>
<tr>
<td>Mainland China Students</td>
<td>58.5%</td>
<td>390,907</td>
<td>393,100</td>
<td>76,000</td>
</tr>
<tr>
<td>Outside Mainland China</td>
<td>0.6%</td>
<td>560,000</td>
<td>560,000</td>
<td>560,000</td>
</tr>
<tr>
<td>Overseas Students</td>
<td>41.5%</td>
<td>494,002</td>
<td>593,471</td>
<td>120,000</td>
</tr>
<tr>
<td>Mainland China Overseas Students</td>
<td>20.1%</td>
<td>521,800</td>
<td>602,943</td>
<td>240,000</td>
</tr>
<tr>
<td>Outside Mainland China Overseas</td>
<td>21.4%</td>
<td>481,000</td>
<td>585,184</td>
<td>120,000</td>
</tr>
</tbody>
</table>

* Hired by Non-Profit Org. 受雇于非盈利组织

Annual Salary Range 年收入分布

- All Students 全体学生
  - ≤ ¥200,000: 5.3%
  - ¥200,001 - ¥300,000: 17.2%
  - ¥300,001 - ¥400,000: 25.8%
  - ¥400,001 - ¥500,000: 24.5%
  - ¥500,001 - ¥600,000: 9.3%
  - ¥600,001 - ¥700,000: 4.0%
  - ¥700,001 - ¥800,000: 3.3%
  - > ¥800,000: 10.6%

- Mainland China Students 中国大陆学生
  - ≤ ¥200,000: 6.6%
  - ¥200,001 - ¥300,000: 19.8%
  - ¥300,001 - ¥400,000: 29.7%
  - ¥400,001 - ¥500,000: 31.9%
  - ¥500,001 - ¥600,000: 4.4%
  - ¥600,001 - ¥700,000: 2.2%
  - ¥700,001 - ¥800,000: 2.2%
  - > ¥800,000: 3.3%

- Overseas Students 海外学生
  - ≤ ¥200,000: 3.3%
  - ¥200,001 - ¥300,000: 13.3%
  - ¥300,001 - ¥400,000: 20.0%
  - ¥400,001 - ¥500,000: 13.3%
  - ¥500,001 - ¥600,000: 16.7%
  - ¥600,001 - ¥700,000: 6.7%
  - ¥700,001 - ¥800,000: 5.0%
  - > ¥800,000: 21.7%

Annual Salary Range by Industry 行业分类年收入 (RMB)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent</th>
<th>Median</th>
<th>Mean</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>25.8%</td>
<td>300,000</td>
<td>389,996</td>
<td>657,000</td>
</tr>
<tr>
<td>Industrial Products</td>
<td>21.4%</td>
<td>333,660</td>
<td>402,506</td>
<td>466,550</td>
</tr>
<tr>
<td>IT/Telecommunications</td>
<td>15.7%</td>
<td>317,000</td>
<td>420,000</td>
<td>469,162</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>8.8%</td>
<td>399,994</td>
<td>510,000</td>
<td>798,001</td>
</tr>
<tr>
<td>Healthcare/Biotech/Pharmaceutical</td>
<td>7.5%</td>
<td>355,400</td>
<td>473,600</td>
<td>545,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>6.3%</td>
<td>312,000</td>
<td>325,000</td>
<td>411,000</td>
</tr>
<tr>
<td>Energy/Utilities</td>
<td>2.5%</td>
<td>367,600</td>
<td>394,998</td>
<td>399,997</td>
</tr>
<tr>
<td>Retail/Trading</td>
<td>2.5%</td>
<td>254,300</td>
<td>276,200</td>
<td>435,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2.5%</td>
<td>442,500</td>
<td>498,800</td>
<td>630,700</td>
</tr>
<tr>
<td>Others</td>
<td>6.9%</td>
<td>206,500</td>
<td>399,000</td>
<td>603,000</td>
</tr>
</tbody>
</table>
EMPLOYERS OF MBA2009 GRADUATES

MBA2009毕业生雇主名单

* 3M
* AB InBev
* Abbott
* AEA Investors
* Air Products
* Amazon
* Anshan Hifi Investment Group
* ADM
* ASAT-tech
* AXA
* Bank of Ayudhya
* BASF
* Bayer
* Beijing Wind Power Engineering
* BlueRun Ventures
* The Boston Consulting Group
* Bounty Fresh Food Inc
* Brambles
* Cargill
* CCDI
* Changjiang Securities
* Changjiang Securities Capital
* Chengding Capital
* China Construction Bank International
* China Development Financial Holdings
* China Universal Asset Management
* Chongqing Foreign Language School
* Chrysler
* Cintas
* Cisco
* Citi China
* CITIC Carbon Assets Management
* Citigroup
* CMO
* Coca-Cola
* Comin
* Dalton Advisors
* Danaher
* Daymon Worldwide
* Deloitte Consulting
* Dow Chemical
* DuPont
* Ebury Partners
* Eddingpharm Investment
* Eli Lilly
* Ernst & Young
* Evergreen Industries Holding Group
* Ford Motor
* GaoPeng
* Goodman Asia Limited
* Google
* Greenwoods Asset Management
* GSF Capital
* Guotai Junan Securities
* Hana Bank
* Harvest Fund Management
* Heji International
* Honeywell
* Hony Capital
* Huawei
* IBM
* ICBC Leasing
* IDEO
* Infosys
* Jianxin Capital
* John Deere
* Johnson & Johnson
* Johnson Controls
* JP Morgan
* Kimberly-Clark
* Kookmin Bank
* Kurt Salmon
* L.E.K. Consulting
* Lancess AG
* Lear
* LG CNS
* Lightspeed Venture Partners
* Luxottica (Shanghai) Trading
* LVMH Perfumes & Cosmetics
* Magellan
* McKinsey & Company
* Medtronic
* Mehala Machines India
* Maxis Biometrics
* Michelin
* Microsoft
* North Highland Consulting
* OCBC
* OCI
* Orient Securities
* Orient Securities Research Institute
* OSRAM China Lighting
* Pconline
* Pfizer
* Philips
* Pitches
* POSCO
* Procter & Gamble
* PRTM Consulting
* Redpoint Ventures
* Rio Tinto
* Roland Berger
* Samsung Electronics
* Samsung OpenTide China
* Shanghai Bollins Biotech
* Shanghai Inspection & Quarantine Bureau
* Shanghai Media Group
* Shanghai SynCores Technologies
* Shunfeng Group
* Shunfa Food
* Siemens
* Sinochem
* Softbank
* South River Capital
* SPG Land
* SWS Research
* Symphony Services
* TATA Group
* Telekom Austria Group
* Tianhua Architecture
* Tsing Capital
* UBS
* UBS SDIC Fund Management
* Vizury Interactive
* Wartsila

* Hired at least 2 graduates

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